# 2020高三年级英语作文：竞争与合作

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　　What I saw was a great opportunity to provide computing technology in a more efficient way.That was the core idea of what became dell computer Corporation, and that’s one we were stuck over ever since.当时我看到一个大机遇就是以更有效的方式提供电脑技术。那后来成为了戴尔公司的核心理念，自那以后我们便一直坚持不懈。

　　I started the business with a simple question: how can we make the process of buying a computer better?The answer was :sell the computer directly to the end customers.Eliminate the reseller’s markup and pass the savings on to the customers.我是从一个简单的问题开始创业的：我们如何使购买电脑的过程变得更方便?答案是：直接把电脑卖给终端用户。去除转销商这一层的钱，并把省下的钱还给用户。

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